

DAWN'S DYNAMIC DOZEN

Leverage the Power of Your Personal Leadership Learning Library.

As a leadership development specialist, Dawn is frequently asked to recommend resources that cover a variety of leadership topics. Here is Dawn's prioritized list of 'must-read-and-re-read' resources for all leaders at all levels. If it's true that you are what you eat, then **what are you feeding your mind?**

CREDIBILITY

How Leaders Gain And Lose It, Why People Demand It
(James M. Kouzes and Barry Z. Posner)

THE 21 IRREFUTABLE LAWS OF LEADERSHIP

Follow Them And People Will Follow You (John C. Maxwell)

MANAGING TRANSITIONS

Making The Most Of Change (William Bridges)

LEADING LEADERS

How To Manage Smart, Talented, Rich, And Powerful People (Jeswald W. Salacuse)

GETTING TO YES

Negotiating Agreement Without Giving In (Roger Fisher & William Ury)

WHAT THE CEO WANTS YOU TO KNOW

Using Business Acumen To Understand How Your Company Really Works
(Ram Charan)

THE WORKFORCE SCORECARD

Managing Human Capital To Execute Strategy
(Mark Huselid, Brian Becker & Richard Beatty)

GIFTS DIFFERING

Understanding Personality Type (Isabel Briggs Myers with Peter B. Myers)

THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE

Powerful Lessons In Personal Change (Stephen R. Covey)

INFLUENCE

The Psychology of Persuasion (Robert Cialdini)

ANALYZING PERFORMANCE PROBLEMS

How To Figure Out Why People Aren't Doing What They Should Be, And What To Do About It. (Robert F. Mager & Peter Pipe)

THE ADVANTAGE

Why Organizational Health Trumps Everything Else in Business (Patrick Lencioni)

BONUS (MOVIES)

Moneyball (based on a true story about the Oakland A's baseball team; with Brad Pitt)

Hidden Figures (based on a true story about 3 female African-American mathematicians who worked at NASA during the space race; with Taraji Henson)

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